

## WEEKLY MARKET REPORT

Carmichael & Co

Week Ending 1st April, 2022

AWEX Northern Micron Indices Comparison

| AWEX INDEX | This Week<br>\$39/21 | This Week<br>M39/21 | Last Sale<br>S38/21 | Sydney Change | Last Year<br>Sydney | Sydney Yearly<br>Change |  |
|------------|----------------------|---------------------|---------------------|---------------|---------------------|-------------------------|--|
| 17         | 2620                 | 2601                | 2627                | -7            | 2102                | +518                    |  |
| 18         | 2084                 | 2117                | 2087                | -3            | 1799                | +285                    |  |
| 19         | 1664                 | 1682                | 1668                | -4            | 1571                | +93                     |  |
| 20         | 1386                 | 1388                | 1386                | -             | 1365                | +21                     |  |
| 21         | 1281n                | 1286n               | 1282n               | -1            | 1280n               | +1                      |  |
| 26         | -                    | 650n                | 676n                | -             | -                   | -                       |  |
| 28         | 383n                 | 389n                | 394n                | -11           | 510n                | -127                    |  |
| MC         | 940n                 | 959n                | 953n                | -13           | 876n                | +64                     |  |

## **NOT ALL DOOM AND GLOOM YET!!**

After 6 straight days of the market falling, finally came some good news in the form of a stabilizing market amid all the doom and gloom around the globe. Even with the new Covid-19 variant running rampant (causing harsh lockdowns) in Chinese provinces where woolen mills are located, labour shortages causing some mills to only operate part time, the ongoing conflict in the Ukraine, and some economists talking recession in the 2<sup>nd</sup> half of the year the market finally put the brakes on its downward trend. The market did fall on the opening day only to make up some ground later in the sale. The overall market only lost 9 cents to 1375. In US\$ terms the loss was smaller, just 5 cents to 1032 as the A\$ spent most of the week trading above 75 cents which is not helping the market. Some economists are predicting the A\$ to rise to a level of 80 to 85 cents later in the year, if true this scenario is not good news for woolgrowers.

Fleece price movements were minimal, from just in buyers favour for 19.5s and coarser to 5 to 7 cents cheaper for all finer microns. Skirtings looked to suffer larger losses as the amount of COL and COTT is on the rise and almost impossible to eradicate unless a "double skirt" is done on the wool table if time and labour permits this extra task to be done. Buyers will pay fair money for skirtings (even with heavy % of VM) but have no choice but to discount heavily when there are big cotty pieces or jowly edges left in the skirtings. The price difference can be as much as 150 cents. Low VM types (<4%) gave back 10 to 20 cents while higher than 4% of VM lost 20 to 40 cents. Cardings lost ground in the opening session as all types fell by 10 to 20 cents with the <3% VM lots less affected as the MCI fell by 13 cents to 940. Crossbreds also retreated by 10 to 15 cents. The passed in rate did drop slightly to 13%. All is not doom and gloom despite everything seemingly against the wool market rising in the short term. For all wool sold in Sydney this week (from superfine fleece wools to 38 micron Border Leister) the average price per bale was \$1,500 and for merino fleece wool a healthy \$2,000/bale.

For many weeks we have spoken about the logistical challenges for wool buyers trying to ship wool to China and Europe as fast as possible. This is now history as shipping times to both destinations have doubled over the past year and the cost of a container has increased sixfold. These higher freight costs and logistical constraints will linger well into the 1<sup>st</sup> half of 2023. The higher freight costs are impacting on global inflation (a doubling of freight costs has inflation rising 0.7%) and supply chain disruptions are worsening in China due to Covid-19 lockdowns in many wool manufacturing cities (including Shanghai). The imbalance between supply and demand for shipping will remain for some time, but well in favour of the shipping lines - this due to the consolidation of the container shipping industry. 20 years ago, the 10 largest shipping companies had 50% of the market share, today those top 10 now control 80% - almost a monopoly!!! The supply squeeze for containers on the major East-West route is compounded as an oligopoly exists (a small number of sellers) with shipping capacity coordinated by 3 major alliances. This leads to port congestion if the port has a limited number of berths. More on this can be viewed at <a href="www.fawo.org.au/news/wia-foraum">www.fawo.org.au/news/wia-foraum</a>. Hope we can have a market like we did this week.

## **Southern Aurora Forward Prices**

| Micron | Date   | Low  |  |  |
|--------|--------|------|--|--|
| 21     | May 22 | 1280 |  |  |

## Main Buyers (this week)

| 1 | Techwool Trading  | 5589 | 2 | Endeavour Wool | 3742 | 3 | Fox & Lillie    | 3619 |
|---|-------------------|------|---|----------------|------|---|-----------------|------|
| 4 | Australian Merino | 3068 | 5 | Tianyu Wool    | 2653 | 6 | PJ Morris Wools | 2333 |

Eastern Market Indicators (AUD cents/kg clean)
1375 cents ♥ 9 cents compared with 25/03/2022