

## WEEKLY MARKET REPORT

Week Ending 17<sup>th</sup> September, 2021 AWEX Northern Micron Indices Comparison

| AWEX INDEX | This Week<br>S11/21 | This Week<br>M11/21 | Last Sale<br>S10/21 | Sydney Change | Last Year<br>Sydney | Sydney Yearly<br>Change |
|------------|---------------------|---------------------|---------------------|---------------|---------------------|-------------------------|
| 17         | 2403                | 2461                | 2428                | -25           | 1420n               | +983                    |
| 18         | 2022                | 2088                | 2032                | -10           | 1207                | +815                    |
| 19         | 1664                | 1665                | 1675                | -11           | 1045                | +619                    |
| 20         | 1347                | 1337                | 1364                | -17           | 949                 | +398                    |
| 21         | 1269                | 1258                | 1279                | -10           | 926n                | +343                    |
| 26         | 760                 | 791                 | -                   | -             | 591n                | +169                    |
| 28         | 448                 | 455                 | 467                 | -19           | 441n                | +7                      |
| MC         | 881                 | 882                 | 885                 | -4            | 638n                | +243                    |

## MARKET MARKS TIME!!

The market followed its recent pattern of up and down movements this sale, but instead of weekly shifts of cheaper and dearer prices the movements were day to day. The AWEX EMI fell by just 9 cents to 1352 as the opening session's fall of 16 cents was somewhat cancelled out by a 7 cent increase on the final day. The peaks and troughs in the market look to be edging higher as the 2 low points in August were 1330 with a peak of 1355. The market went to 1360 last week before dropping to 1345 on this sale's opening day then rebounding to above 1350 on the final day.

The up and down pattern of price adjustments was across all sectors. For fleece types, most movements were restricted to losses of 10 to 15 cents bar the 17s that fell by 25 cents and 16.5 and 18.5s that finished in seller's favour. The skirtings ended the sale 10 to 20 higher for low (< 5% VM) and 10 cents cheaper for high VM types. Cardings regained their opening day's losses to end the sale just in buyers favour as the MCI fell by 4 cents to 881. The sad story continues for XBs with the initial falls unrecovered like the merino sector to record losses of 20 cents. Many burry types and short/carding wools were either "no bids" or had very little interest with this scenario in play for some time. The FRX fell slightly to 73.25 cents but was of no help to the market with the pass in rate edging up to 12.7%.

For some time now more and more emphasis has been placed on 'Sustainability and Traceability" right along the wool pipeline from grower to retailer. Another major issue looming from Europe is with the EU Product Environmental Footprint. The PEF is a lifecycle assessment based method to quantify the environmental impacts of products or goods and services. It can be thought of as a 'benchmark' – a standard or point of reference against which any comparison can be made. In the context of PEF, the benchmark is the average environmental performance of the representative product sold in the EU market. More on this in upcoming reports.

Ram sales are ramping up with some outstanding results so far for both Merino and XB rams. Some sales from the past week include Yarrawonga at Harden which sold all 268 rams on offer to average \$4,125 with a top price of \$13,000. Wealla at Gilgandra achieved a top price of \$5,500 with 100% cleared (100) to average \$2,010 up by \$350 from last year. Gullengamble at Yeoval cleared 92% of their 135 offered rams with a top price of \$8,000 to average \$2,600. At Trundle, Darriwell stud had a top price of \$20,000 with just 3 rams from the 100 offered passed in to average \$3,135.

Once again, European interests look to be dominating buying lists with their renewed competition for most of the better specified types and FNF lots. This is causing the Chinese and Indian buyers to adjust their premiums and discounts on most tested parameters to hit the minimum specifications needed at the ideal price points. The yo-yo effect on prices is a result of extra competition, increasing demand and ongoing price adjustments having to be made. Market should be firm to seller's favour next week according to our sources.

| Southern Aurora Fwd Prices     |   |                  |       |         |                |      |   |                   |      |  |
|--------------------------------|---|------------------|-------|---------|----------------|------|---|-------------------|------|--|
|                                |   | Μ                | icron | Date    | Low            |      |   |                   |      |  |
|                                |   |                  | 21    | Oct. 21 | 1280           |      |   |                   |      |  |
| <u>Main Buyers (this week)</u> |   |                  |       |         |                |      |   |                   |      |  |
|                                | 1 | Techwool Trading | 4551  | 2       | Endeavour Wool | 2940 | 3 | Modiano Australia | 2647 |  |
|                                | 4 | PJ Morris Wools  | 2312  | 5       | Tianyu Wool    | 2260 | 6 | Australian Merino | 1987 |  |
|                                |   |                  |       |         |                |      |   |                   |      |  |

Eastern Market Indicators (AUD cents/kg clean) 1352 cents ♥ 9 cents compared with 10/09/2021 Northern Market Indicators (AUD cents/kg clean) 1441 cents  $\Psi$  2 cents compared with 10/09/2021