

WEEKLY MARKET REPORT

Week Ending 5th November, 2021 AWEX Northern Micron Indices Comparison

| AWEX INDEX | This Week S18/21 | This Week M18/21 | Last Sale S17/21 | Sydney Change | Last Year Sydney | Sydney Yearly Change |
|------------|---------------------|---------------------|---------------------|---------------|---------------------|-------------------------|
| 17 | 2419 | 2378 | 2439 | -20 | 1741 | +678 |
| 18 | 1997 | 2013 | 2058 | -61 | 1516 | +481 |
| 19 | 1640 | 1648 | 1667 | -27 | 1313 | +327 |
| 20 | 1364 | 1363 | 1334 | +30 | 1191 | +173 |
| 21 | 1312n | 1317 | 1280n | +32 | 1158n | +154 |
| 26 | 725n | 720 | 661n | +64 | 803n | -78 |
| 28 | 430n | 440 | 402n | +28 | 593n | -163 |
| MC | 844n | 866n | 829n | +15 | 778n | +66 |

DEJA VU!!

Once again, the market did its usual up and down thing depending on which day you were lucky or unlucky to sell. The continuation of last series' falling market was well and truly on the cards until the forthcoming of plenty of enquiry on the weekend. Most exporters were predicting increases of 20 to 30 cents which was the case in the opening session for coarser microns. There was only enough enquiry to last for one day as losses across most microns left growers scratching their heads as to what buying strategies the buyers were employing, if any?? By weeks end, the AWEX EMI had somehow managed a 7 cent gain to 1340 and a slight loss of 3 cents to 999 on US cent terms as the FRX traded most of the week around 74.55 cents. Finer microns restricted the EMI from higher rises with their losses ranging from 10 to 60 cents for 19.5 and finer - not a good sign for next week's designated superfine sale in Sydney. 20 micron and broader reversed the falling trend to add 30 cents to their levels. The skirting market split into 2 depending on VM %. Low VM (<3%) with good AM results were 20 to 30 cents to the good while all others around the previous sale's quotes. Cardings recovered some of October's losses (64 cents) as the 3 centres averaged a 17 cent rise as all types in this sector benefitted from 15 to 20 cent gains. For the 1st time in many months XBs gained some serious traction with jumps of 30 to 65 cents across all microns (6.5 to 14% gains). Last week's level of 402 cents for 28 micron was the lowest in 21 years. The pass in rate fell to 10% while 28% (129,675 bales) more wool has been offered so far this season.

Since August, the market's fickle movement has been a source of great frustration for growers and brokers. Is demand only good enough that enquiry can only lead to barely a day's rise then we see a pull back of prices?? Since SO7 in mid August the market has had weekly rises and falls in a 50 cent range of 1370 to 1320. The last sustained run of gains we had was mid May to end of June when 6 weeks of rises saw the market add 160 cents (1306 to 1466). How we would love to see that again or just consecutive series increases would be nice!! Wool Poll voting closes at 5.00pm today with results released next week with 1.5% or 2% the most favoured levy for the next 3 years. Time is running out to vote in the AWI's upcoming AGM which is to be held on Friday, 19th November. Proxy voting closes Wednesday, 17th November at 10am. Eligible shareholders can go to <u>www.linkmarketservices.com.au</u> to log in and vote.

AWI has provided some instructions for voting online: - Once logged in, select Single Holding and complete the details requested. (The issuer is AWI). Shareholders will need their Security Reference Number (SRN) - this is the 11 digit number commencing i400 which appears on all personalised correspondence from AWI. Then select the voting option.

If shareholders have any difficulties, they can contact AWI on 02 8295 3100 for further assistance. Who shareholders choose to appoint as a proxy is entirely a matter for them.

| | | Μ | icron | Date | Low | | | | | | |
|--------------------------------|---|------------------|-------|---------|-----------------|------|---|-------------------|------|--|--|
| | | | 21 | Jan. 22 | 1260 | | | | | | |
| <u>Main Buyers (this week)</u> | | | | | | | | | | | |
| | 1 | Techwool Trading | 7129 | 2 | Endeavour Wool | 3929 | 3 | Australian Merino | 2405 | | |
| | 4 | Fox & Lillie | 2389 | 5 | PJ Morris Wools | 2322 | 6 | Michell Wool | 1862 | | |
| . ' | | | | | | | | | | | |

Eastern Market Indicators (AUD cents/kg clean) 1340 cents \uparrow 7 cents compared with 29/10/2021 Northern Market Indicators (AUD cents/kg clean) 1416 cents \checkmark 4 cents compared with 29/10/2021